

**Engagement of Consultant for preparation of Details and Bid documents for Selection of Contractors for (1) Supply & Installation of ATMS (2) Operation & Maintenance of Toll Collection and (3) Ducting & Laying of Optical Fiber Cables/ Operation & Maintenance of Wayside amenities/ Letting of Hoardings for Advertisements along “Agra to Lucknow Access Controlled Expressway (Green Field) Project”.**

**Clarifications as decided by ‘CEC’ to Queries received in respect of “RFQ-cum-RFP” dated 15.07.2017**

| S. N. | Clause No. and Page No.  | Recital / As per RFQ cum RFP   | Query / Request of Applicant   | Clarification/Decision of CEC  |
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| 1     | Section 2: Instructions to Applicants, Clause 2.14.2 (d) (Page 24) | “the CVs have been recently signed in blue/black ink by the respective Personnel and countersigned by the Applicant. Photocopy or unsigned/not countersigned CVs shall be rejected”  | Request to kindly allow the authorized signatory to sign on behalf of the respective Personnel, as most of the time the key personals are on field and are not available at the head office. | CEC decided to consider scanned copies of CVs at the time of submission of proposal. The signed copies of respective personnel shall be submitted at the time of signing of agreement. |
| 2     | Section 2: Instructions to Applicants, Clause 2.25.1 (Page 28)     | “The Authority will not normally consider any request of the Selected Applicant for substitution of Key Personnel. The Authority expects all the Key Personnel to be available during implementation of the Agreement. The Authority will not consider substitution of Key Personnel except under exceptional circumstances. Such substitution shall be subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. As a condition to such substitution, a sum equal to 0.1% of total consultancy fee shall be deducted from the payments due to the Applicant.” | Request to kindly relax this penalty in case of exceptional circumstances of health, mishap, death, retirement, employee leaving organization, etc   | Not Tenable  |

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| 3 | Section 2:<br>Instructions to Applicants,<br>Clause 3.1.2,<br>point 6& 7<br>(Page 30) | S. N. | Criteria  | Max. marks | Marking system   | Since the project is more technical in nature, preference/focus should be on technical competence / expertise and financial capability should be only for qualification. Request to kindly give less weights to financial criteria and more weights to technical capability | S. N. | Criteria  | Max. marks | Marking system   |   |   |    |  |
|   |   | 1     | Project development consulting experience with respect to roads, bridges and highways in India.<br>(Clause 2.2.2 A)                                   | 25         | For every Rs.100 Cr. worth of projects completed- 2.5 marks (with max. 10 marks for single project)  |   | 1     | Project development consulting experience with respect to roads, bridges and highways in India.<br>(Clause 2.2.2 A)                                   | 25         | For every Rs.100 Cr. worth of projects completed- 2.5 marks (with max. 10 marks for single project)  |   |   |    |  |
|   |   | 2     | Successful selection of Project developers/ contractors through PPP/EPC mode and finalization of concession/ contract agreements.<br>(Clause 2.2.2 A) | 20         | <b>a. No. of Projects:</b><br>For every successful selection of project developer/ contractor and finalization of concession/ contract agreements - 5 marks (maximum 10 marks)<br><b>b. Cumulative Project Cost:</b><br>For every Rs.100 Cr. worth of project cost - 1 mark (maximum 10 marks) |   | 1     | Project development consulting experience with respect to roads, bridges and highways in India.<br>(Clause 2.2.2 A)                                   | 25         | For every Rs.100Cr. worth of projects completed- 2.5 marks (with max. 10 marks for single project)   | 2 | Successful selection of Project developers/ contractors through PPP/EPC mode and finalization of concession/ contract agreements.<br>(Clause 2.2.2 A) | 25 | <b>a. No. of Projects:</b><br>For every successful selection of project developer/ contractor and finalization of concession/ contract agreements - 5 marks (maximum 10 marks)<br><b>b. Cumulative Project Cost:</b><br>For every Rs.100 Cr. worth of project cost - 1 mark (maximum 10 marks) |
|   |   | 4     | Proposed core team- Key personnel   | 16         | Max. 02 marks for each of eight required Key   |   | 2     | Successful selection of Project developers/ contractors through PPP/EPC mode and finalization of concession/ contract agreements.<br>(Clause 2.2.2 A) | 40         | <b>a. No. of Projects:</b><br>For every successful selection of project developer/ contractor and finalization of concession/ contract agreements - 5 marks (maximum 20 marks)<br><b>b. Cumulative Project Cost:</b> | 4 | Proposed core team- Key personnel   | 16 | Max. 02 marks for each of eight required Key personnel based   |

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|   |   |           |   | personnel based on educational qualification & Experience in the field, to be assessed by CEC. |   |   |    | For every Rs.100 Cr. worth of project cost – <b>2 mark</b> (maximum <b>20 marks</b> )   |   |   | on educational qualification & Experience in the field, to be assessed by CEC. |   |
| 5 | Presentation before CEC to include understanding of the project, methodology, brief details of the company with their association / collaborations etc. | 9         | To be assessed by CEC on the basis of presentation. |  | 4 | Proposed core team- Key personnel   | 16 | Max. 02 marks for each of eight required Key personnel based on educational qualification & Experience in the field, to be assessed by CEC. | 5 | Presentation before CEC to include understanding of the project, methodology, brief details of the company with their association / collaborations etc. | 9  | To be assessed by CEC on the basis of presentation. |
| 6 | Annual Turn over (Clause 2.2.2 B(i))  | <b>15</b> | For every Rs. 10 Cr. of turn over – 1.5 mark        |  | 5 | Presentation before CEC to include understanding of the project, methodology, brief details of the company with their association / collaborations etc. | 9  | To be assessed by CEC on the basis of presentation.   | 6 | Annual Turn over (Clause 2.2.2 B(i))  | <b>15</b>  | For every Rs. 10 Cr. of turn over – 1.5 mark        |
| 7 | Net worth (Clause 2.2.2 B(ii))  | <b>15</b> | For every Rs.5 Cr. of net worth – 1.5 marks         |  | 6 | Annual Turn over (Clause 2.2.2 B(i))  | 5  | For every Rs. 10 Cr. of turn over – 1 mark  | 7 | Net worth (Clause 2.2.2 B(ii))  | <b>10</b>  | For every Rs.5 Cr. of net worth – 1.5 marks         |
|   |   |           |   |  | 7 | Net worth (Clause 2.2.2 B(ii))  | 5  | For every Rs.5 Cr. of net worth – 1 marks   |   |   |  |   |

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| 4 | 7. Payment to the Consultant<br>1) Supply & Installation of ATMS:<br>(Page 35) | S. N. | Stage of Payment   | Percentage of Payment of 25% of 'Financial Proposal' | S. N. | Stage of Payment  | Percentage of Payment of 25% of 'Financial Proposal' | S. N. | Stage of Payment   | Percentage of Payment of 25% of 'Financial Proposal' |
|   |  | 1     | On submission of Project Report for ATMS (cost estimates etc)  | 15%  | 1     | <b>Mobilisation Advance</b>   | <b>10%</b>   | 1     | On submission of Project Report for ATMS (cost estimates etc)  | 15%  |
|   |  | 2     | Approval of Competent Authority of Project Report for ATMS.  | 15%  | 2     | On submission of Project Report for ATMS (cost estimates etc)   | <b>20%</b>   | 2     | Approval of Competent Authority of Project Report for ATMS.  | 15%  |
|   |  | 3     | Submission of RFQ-cum-RFP document, Draft Contract Agreement, Schedules etc. and its approval from Competent Authority | 20%  | 3     | Approval of Competent Authority of Project Report for ATMS.   | <b>10%</b>   | 3     | Submission of RFQ-cum-RFP document, Draft Contract Agreement, Schedules etc. and its approval from Competent Authority | 20%  |
|   |  | 4     | Issuance of "RFQ-cum-RFP" and <b>selection of Contractor.</b>  | 20%  | 4     | Submission of RFQ-cum-RFP document, Draft Contract Agreement, Schedules etc. and its approval from Competent Authority  | <b>30%</b>   | 4     | Issuance of "RFQ-cum-RFP" and <b>selection of Contractor.</b>  | 20%  |
|   |  | 5     | Issuance of "Letter of Award" to selected Contractor.  | 15%  | 5     | Issuance of "RFQ-cum-RFP" to <b>Contractor, Bid Process Management and Submission of Evaluation Report to Authority</b> | <b>15%</b>   | 5     | Issuance of "Letter of Award" to selected Contractor and Execution of Contract Agreement.                              | 30%  |
|   |  | 6     | Execution of Contract Agreement.   | 15%  | 6     | <b>Issuance of "Letter of Award" to selected Contractor and Execution of Contract Agreement</b>                         | <b>15%</b>   |       |  |  |
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| 5 | 7. Payment to the Consultant<br>2) Operation & Maintenance of                  | S. N. | Stage of Payment   | Percentage of Payment of 45% of 'Financial Proposal' | S. N. | Stage of Payment  | Percentage of Payment of 45% of 'Financial Proposal' | S. N. | Stage of Payment   | Percentage of Payment of 45% of 'Financial Proposal' |

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| 6 | Toll Collection<br>(Page 35)           | 1            | On completion of Traffic Survey, Revenue estimates/projections and submission Project Report and its approval by competent authority. | 20%                                    | 1            | <b>Mobilisation Advance</b>   | <b>10%</b>                             | 1            | On completion of Traffic Survey, Revenue estimates/projections and submission Project Report and its approval by competent authority. | 20%                                    |
|   |  | 2            | Submission of RFQ-cum-RFP document, Draft Contract agreement, Schedules etc. and its approval by competent authority.                 | 20%                                    | 2            | On completion of Traffic Survey, Revenue estimates/projections and submission Project Report and its approval by competent authority. | <b>30%</b>                             | 2            | Submission of RFQ-cum-RFP document, Draft Contract agreement, Schedules etc. and its approval by competent authority.                 | 30%                                    |
|   |  | 3            | Issuance of RFQ-cum-RFP document, Evaluation and selection of Toll Contractor   | 20%                                    | 3            | Submission of RFQ-cum-RFP document, Draft Contract agreement, Schedules etc. and its approval by competent authority.                 | <b>30%</b>                             | 3            | Issuance of RFQ-cum-RFP document, Evaluation and selection of Toll Contractor   | 20%                                    |
|   |  | 4            | Issuance of "Letter of Award" to selected Contractor.   | 15%                                    | 4            | Issuance of RFQ-cum-RFP document, Evaluation and selection of Toll Contractor   | <b>15%</b>                             | 4            | Issuance of "Letter of Award" to selected Contractor and Execution of Contract Agreement with selected Contractor                     | 30%                                    |
|   |  | 5            | Execution of Contract Agreement with selected Contractor  | 25%                                    | 5            | <b>Issuance of "Letter of Award" to selected Contractor and Execution of Contract Agreement with selected Contractor</b>              | <b>15%</b>                             |              |   |  |
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| 6 | 7. Payment to the Consultant 3) Ductin | <b>S. N.</b> | <b>Stage of Payment</b>   | <b>Percentage of Payment of 30% of</b> | <b>S. N.</b> | <b>Stage of Payment</b>   | <b>Percentage of Payment of 30% of</b> | <b>S. N.</b> | <b>Stage of Payment</b>   | <b>Percentage of Payment of 30% of</b> |

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| g & Laying of Optical Fiber Cables/ Operation & Maintenance of Wayside amenities/ Letting of Hoardings for Advertisements (Page 36) |   |  | <b>'Financial Proposal'</b> |   |  | <b>'Financial Proposal'</b> |   |   | <b>'Financial Proposal'</b> |
|   | 1 | On completion of necessary Survey, Revenue estimates/projections and submission of Project Report and its approval by competent authority. | 20%                         | 1 | Mobilisation Advance   | 10%                         | 1 | On completion of necessary Survey, Revenue estimates/projections and submission of Project Report and its approval by competent authority.          | 20%                         |
|   | 2 | Submission of RFQ-cum-RFP document(s), Draft Contract agreement(s), Schedules etc. and its approval by competent authority.                | 20%                         | 2 | On completion of necessary Survey, Revenue estimates/projections and submission of Project Report and its approval by competent authority. | 30%                         | 2 | Submission of RFQ-cum-RFP document(s), Draft Contract agreement(s), Schedules etc. and its approval by competent authority.                         | 30%                         |
|   | 3 | Issuance of RFQ-cum-RFP document(s), Evaluation and selection of Agencies/Concessionaire(s).   | 20%                         | 3 | Submission of RFQ-cum-RFP document(s), Draft Contract agreement(s), Schedules etc. and its approval by competent authority.                | 30%                         | 3 | Issuance of RFQ-cum-RFP document(s), Evaluation and selection of Agencies/Concessionaire(s).  | 20%                         |
|   | 4 | Issuance of "Letter of Award" to selected Agencies/Concessionaire(s).  | 15%                         | 4 | Issuance of RFQ-cum-RFP document(s), Evaluation and selection of Agencies/Concessionaire(s).   | 15%                         | 4 | Issuance of "Letter of Award" to selected Agencies/Concessionaire(s) and Execution of Contract Agreements with selected Agencies/Concessionaire(s). | 30%                         |
|   | 5 | Execution of Contract Agreements with selected Agencies/Concessionaire(s).   | 25%                         | 5 | <b>Issuance of "Letter of Award" to selected Agencies/Concessionaire(s) and Execution of Contract Agreements with</b>                      | <b>15%</b>                  |   |   |                             |

|    |  |   | <b>selected Agencies/Concessionaire(s).</b>   |  |
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| 7  | Note ii.<br>Appendix-I,<br>form-12,<br>Curriculum Vitae (CV) of Proposed Key Personnel.<br>(Page 101)  | Each page of the CV shall be signed in ink by both the Personnel concerned and by the Authorised Representative of the Applicant firm along with the seal of the firm. Photocopies will not be considered.  | Authority shall accept the CV signed in ink by the Authorised Representative of the Applicant and CV duly signed by the Key Personnel and the Authorised Representative shall be required at the time of signing of the Consultancy Agreement.<br><i>"Each page of the CV shall be signed in ink by the Authorised Representative of the Applicant firm along with the seal of the firm. Photocopies will not be considered."</i> | CEC decided to consider scanned copies of CVs at the time of submission of proposal. The signed copies of respective personnel shall be submitted at the time of signing of agreement. |
| 8  | Note iii.<br>Appendix-I,<br>form-12,<br>Curriculum Vitae (CV) of Proposed Key Personnel.<br>(Page 101) | In the absence of Employer Certificate in support of being associated with the project, the relevant project experience of the Key Personnel could lead to the exclusion in assessment of experience of the Key Personnel by CEC.   | It will be time consuming process for each key personnel to procure Employer Certificate for each project/projects. May be the address & contact number of the Employer shall be indicated for verification by the Authority  | Not tenable.   |
| 9  | General  | Proposal Due Date (10.08.2017)  | Provide at least 30 days time from the date of Authority's response to queries for submission of bids.  | Not tenable.   |
| 10 | <b>2.2.2 A Technical Parameters,</b><br>Page No. 18  | (i) Project Development Consultancy Experience with respect to Roads, Bridges and Highway projects for which the consultancy assignment have been completed <b>in India</b> with a cumulative project cost of at least Rs. 500 Crores (Rupees Five hundred crores) during last seven years (i.e from F.Y. 2010-11 to 2016-17) ( <b>List to be provided as per Form-6 of Appendix-I</b> ). | (i) In this regard we would like to request that kindly consider consultancy services provided for ROB and preparation of GAD (General arrangement drawings) for Roads, Highways, Bridges.<br>(ii) Kindly also clarify whether the experience for providing consultancy in widening and strengthening of existing Roads/Highways will be considered under the head of Project Development Consultancy                             | (i) Not tenable.<br><br>(ii) Experience with respect to Roads, Bridges and Highway projects includes widening and strengthening of existing Roads/Highways.                            |

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| 11 | <b>2.2.2 B, (ii)</b><br><b>Page no. 18</b>                   | (ii) Should have net worth (share capital plus free reserves) of at least <b>Rs. 25 crores</b> as per last audited annual accounts (including its 100% owned subsidiaries / holding company).                              | In this regard, we request UPEIDA, to kindly amend this clause as Should have net worth (share capital plus free reserves) of at least <b>Rs. 15 Crores</b> as per last audited annual accounts (including its 100% owned subsidiaries / holding company)  | CEC decided to revise this clause as follows<br>“(ii) Should have net worth (share capital plus free reserves) of at least <b>Rs. 15 crores</b> as per last audited annual accounts (including its 100% owned subsidiaries / holding company).” |
| 12 | <b>Point no. 5,</b><br><b>Page no. 10</b><br><b>Part (a)</b> | Documents Constituting the e-Bid<br>(a) <b>Pre-Qualification:-</b><br>(i) <b>Fee Details</b> - It will consist of the cost of bid document/ e-Bid processing fee document and prescribed earnest money in prescribed form. | In this regard we bring to your kind notice that the organizations which are <b>registered under Single Point Registration Scheme (SPRS) of NSIC</b> , are eligible to get the benefits specified under <u>Public Procurement Policy of Micro and Small Enterprises Order 2012</u> ” as notified by the GoI, MSME, New Delhi vide. Gazette Notification dated 26.03.2012, which has become mandatory w.e.f. 01.04.2015 as follows:<br><ul style="list-style-type: none"> <li>• <b><u>Issuance of tender set free of cost</u></b></li> <li>• <b><u>Exemption from payment of EMD</u></b></li> </ul> In tender participation, micro and small enterprises, quoting price within price band L1 + 15% shall also be allowed to supply/provide services a portion upto 20% of requirement by bringing down their price to L1 price where L1 is non MSEs.<br><b>Considering the above Kindly grant us exemption from submission of EMD and Cost of tender document</b> | Not tenable.  |
| 13 | <b>3.1.2, S.No. 2</b>  | <b>b. Cumulative Project Cost:</b> For every Rs.100 Cr. worth of Project cost – 1 mark (maximum 10 marks)  | In this regard, we request UPEIDA, to kindly clarify for cases where cumulative cost is not a multiple of 100 Crores. For example if the cumulative cost comes to be 470 Crores than what will be the marks awarded.   | It was clarified that 1 mark per 100 cr worth of cumulative cost of projects shall be considered. Therefore for Rs. 470 Crores worth of cumulative cost of projects, 4.7 marks shall be awarded.  |
| 14 | General  | Proposal Due Date (10.08.2017)   | Extend the PDD by a week.  | Not tenable   |



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| 15 | Page No. 18<br>Clause 2.2.2. B<br>Financial<br>Parameters         | Should have average annual turnover of at least Rs. 50 crores (including its 100% owned subsidiaries / holding company) from the advisory/consultancy services for the last three financial years i.e. FY 2014-15, 2015-16, and 2016-17.  | We suggest to increase the average annual turnover criteria to INR 150 crores for last three financial years to invite financially more sound firms for carrying out this prestigious work  | Not tenable   |
| 16 | Page No. 18<br>Clause 2.2.2 A                                     | Successful selection of Project Contractors/ Developers through EPC/ PPP and finalization of Contract/ Concession Agreements in atleast two infrastructure projects (Roads, Bridges, Highways)  | Since the transaction advisory for all the infrastructure sector follows similar pattern, it is suggested that this particular condition be changed as follows:<br><i>Successful selection of Project Contractors/ Developers through EPC/ PPP and finalization of Contract/ Concession Agreements in atleast two infrastructure projects</i> | CEC decided to clarify / modify this clause as follows:<br><br><i>“Successful selection of Project Contractors/ Developers through EPC/ PPP and finalization of Contract/ Concession Agreements in atleast two <b>specified</b> infrastructure projects (Roads, Bridges, Highways)”</i> |
| 17 | Page No. 18<br>Clause 2.2.2 C<br>Availability of<br>Key Personnel | Expert in the field of works related with provision of ATMS in Expressways and laying of OFC in ROW of roads:<br><br>Graduate in Civil/ Electronics/ Information Technology/ Computer Science/ Telecommunication Engineering with experience in provision of ATMS in <b>Expressways</b> | Request you to modify the provision as follows since ATMS technology applicable to Expressways and Highways is same:<br><br><i>Graduate in Civil/ Electronics/ Information Technology/ Computer Science/ Telecommunication Engineering with experience in provision of ATMS in <b>Highways/ Expressways</b></i>                               | CEC decided to clarify/ modify this clause as follows:<br><br><i>“Graduate in Civil/ Electronics/ Information Technology/ Computer Science/ Telecommunication Engineering with experience in provision of ATMS in <b>Highways</b> / Expressways”</i>                                    |
| 18 | Page No. 18<br>Clause 2.2.2 C<br>Availability of<br>Key Personnel | Any other Key Personnel with required qualification and experience in the field for completion of the assignment.   | Please remove this generic position as different firms will propose different Key Personnel which might affect the evaluation process. We suggest that the authority make provision for support personnel instead.  | Not tenable. No mark has been assigned for any other key personal.  |
| 19 | Page No. 25<br>Clause 2.15<br>Financial<br>Proposal               | It is clarified that for the purpose of payment, 25% of Financial Proposal shall be considered against the work of Supply & Installation of ATMS, 45% of Financial Proposal shall be considered against the work of Operation & Maintenance of Toll                                     | Please provide the provision of submitting separate Financial Quote for each services and evaluate on the basis of summation of all quotes rather than provisioning for fixed percentage. The reason for the same is that the actual  | Not tenable.  |

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|    |  | Collection and 30% of Financial Proposal shall be considered against the work of Ducting & Laying of OpticalFibre Cables/ Operation & Maintenance of Wayside Amenities/ Letting of Hoardings for Advertisements etc.         | effort on the different component of the ToR will be assessed at the estimation of the financial proposal stage.   |   |
| 20 | Page 26 Clause 2.20 Point 2.20.1 Proposal Security   | The Applicant shall furnish as part of proposal a proposals security of Rs 2 lakhs in the form of a Demand Draft   | We request the Authority to accept the Proposal Security in the format of Bank Guarantee. If the request is accepted then provide the format also.   | Not tenable.  |
| 21 | Page 29 Clause 3 Point 3.1.2 Criteria for Evaluation | Project Development Consulting Experience with respect to Roads, Bridges and Highways in India: For every Rs 100 cr worth of projects completed- 2.5 marks (with max 10 marks for single project)                            | Given the size of the Project, we request the Authority to consider project size of at least INR 500 Crore to qualify as a single project. We further request the Authority to remove the maximum capping for single Project since large size project involves complexity in Project Development.  | Not tenable   |
| 22 | Page 43 Point 7 Consultancy Team                     | Team Leader: 15 years in Planning, project preparation and design of expressways projects including ATMS/ OFC laying/ Tolling Operations/ Wayside Amenities and Transaction Advisor in atleast 2 eligible assignments in PPP | 15 years in Planning, project preparation and design of <b>Highways/ Expressways</b> projects including ATMS/ OFC laying/ Tolling Operations/ Wayside Amenities and Transaction Advisor in atleast 2 eligible assignments in PPP.  | CEC decided to clarify/ modify this clause as follows:<br>"Team Leader: 15 years in Planning, project preparation and design of <b>highways</b> /expressways projects including ATMS/ OFC laying/ Tolling Operations/ Wayside Amenities and Transaction Advisor in atleast 2 eligible assignments in PPP" |
| 23 | Page 16: (D) Award of Contract                       | The Authority will award the contract to the lowest evaluated successful Bidder  | Given the complexity of the assignment, we request the Authority to consider QCBS basis of evaluation with focus on technical proposal. We request the Authority to consider the proposal on 80:20 basis where 80% weightage is given to technical and 20% to financial. This is general practice being followed by NHAI / MoRTH and many other central and state governments. | Not tenable.  |

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| 24 | Page 35 Clause 7 Payment to the Consultant<br>2) Operation & Maintenance of Toll Plaza   | As per RFP | <p>We request the Authority to revise the payment terms as follows:</p> <ul style="list-style-type: none"> <li>a) On completion of traffic survey and submission of traffic report up to AADT - 20%</li> <li>b) On completion of Project Report including Revenue Estimates and its approval by competent authority - 35%</li> <li>c) Issuance of RFQ-cum-RFP document - 10%</li> <li>d) Submission of Evaluation Report and its approval by competent authority - 10%</li> <li>e) Issuance of "Letter of Award" to selected Contractor - 15%</li> <li>f) Execution of Contract Agreement with selected Contractor - 10%</li> </ul> | Revised as per serial no. 5 above |
| 25 | Page 36 Clause 7 Payment to the Consultant<br>3) Ducting & Laying of Optical Fibre Cables / Operation & Maintenance of Wayside amenities / Letting of Hoardings for Advertisements | As per RFP | <p>We request the Authority to revise the payment terms as follows:</p> <ul style="list-style-type: none"> <li>a) On submission of the Inception Report - 10%</li> <li>b) On submission of Interim Report - 10%</li> <li>c) On submission of Final Project Report and its approval by competent authority - 20%</li> <li>d) Submission of RFQ-cum-RFP document(s), Contract Agreement - 10%</li> <li>e) On approval of RFQ-cum-RFP document(s), Contract Agreement - 10%</li> <li>f) Submission of Evaluation Report and its approval by competent authority -</li> </ul>   | Revised as per serial no. 6 above |

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|    |  |   | <p>15%</p> <p>g) Issuance of "Letter of Award" to selected Agencies / Concessionaire(s) - 15%</p> <p>h) Execution of Contract Agreement(s) with selected Agencies / Concessionaire(s) - 10%</p> |              |
| 26 | Page 102 Appendix II Financial Proposal Form I | The financial proposal envisages a consolidated quote that is inclusive of all taxes. | We kindly request the Authority to ask for consolidated quote that is inclusive of all taxes except the GST which shall be payable over and above the quoted rate.                              | Not tenable. |
| 27 | Bid Due Date                                   | As per the current provision the bid due date is 10 <sup>th</sup> August 2017         | We kindly request you to extend the bid due date to 24 <sup>th</sup> August 2017  | Not tenable. |